

Coaching the Coaches

Networks For Training and Development

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History and Why Coaching

- Communication Mentors Course (CMC)
- SE 101 ACRE course

SE 101

- SE 101 Background
- Coaching and Mentoring
 - First face to face
 - We were able to hand hold each person through each step of our “employment model”
 - Learned some need more in certain areas, others were completely new
 - Now, most meetings are via the phone

Thinking About Mentoring

- Who have been some great mentors in your life?
- Why?
- Who have you mentored?
- Why?



Differences Between Coaching & Mentoring

Active Listening activity

- We talk frequently about active listening when we are doing discovery. This is the basis of the Griffin Hammis model. We should model this for new and old coaches to show them what this looks and feels like.
- "There is only one rule to become a good talker-- learn how to listen," said an unknown author

Motivation Grid – Strengths & Gaps

How Can You Utilize Mentoring to Build Up Staff?

What Are Your Needs Related to Mentoring?

- Related to mentoring